## Hoogwegt U.S., Inc.

Founded in 1989, Hoogwegt U.S., Inc. has grown to become a leading international U.S.-sourced dairy product and ingredient supplier. Based in Libertyville, Illinois, Hoogwegt U.S. is the North American subsidiary of the Hoogwegt Group, Arnhem, The Netherlands,

"Partnering with an international company like Hoogwegt U.S. Inc is important to our customers' success due to our leadership in global trade and ability to forecast pricing," says Dalyn Dye, Hoogwegt U.S. president and CEO.

In 2007, Hoogwegt U.S. Inc. exported approximately 100,000 MT of U.S. dairy products and traded a total of 200,000 MT of U.S. dairy products for the year. The company supplies markets worldwide.

The core mission of Hoogwegt U.S. is to provide customers and suppliers with integrity, committed relationships, value and service. Market conditions in the global dairy industry are evaluated on a daily basis and support is provided by a multi-lingual logistics team. "We help customers manage costs and maximize returns through our product management, marketing and finance arrangements; customer success ensures our success," says Dye.

"Hoogwegt U.S. puts customer relationships first," Dye continues. He notes that the company provides customers with supply chain programs, hedging options and quality products, all the while providing complete logistic services and solutions

## **Product Partners**

U.S. suppliers and partners furnish Hoogwegt U.S. with commodity dairy products, branded specialty ingredients and cheese products for global export. For example, Hoogwegt U.S. formed a joint venture with Bluegrass Dairy & Food LLC, in 2003.

"Hoogwegt U.S. is proud to serve as the marketing arm for our partner, Bluegrass Dairy & Food. We provide new product

development, flexibility and the highest service to meet all customer needs," says Ned Larson, Hoogwegt U.S. commercial vice president of specialty ingredients.

Based in Kentucky, Bluegrass Dairy & Food operations create spray-dried ingredients with varying functionalities. The facility includes pilot dryers, analytical labs and a test kitchen.

Hoogwegt U.S. also distributes and exports cheeses for numerous leading U.S. manufacturers and traders, including its privately-held IV with Good Home Foods, LLC. Based in Green Bay, Wisconsin, Good Home Foods trades cheese products in blends, bricks and bulk forms, each suitable for multiple applications.

## **Product Line**

Hoogwegt U.S. offers export customers U.S.-sourced butterfat products, cheeses, milk powders, whey powders and custom blends.

Butter Products – Flavor rich (enzyme modified) butter, churned butter (80% and 82% minimum fat), butter powder and buttermilk powder.

Cheese – Cheddar, mozzarella, monterey jack, colby, Italian/pasta filata, blue cheese, swiss, processed cheese and Hispanic/Latino specialty cheeses in blends, bricks and bulk; kosher/organic versions available

Cheese Powders – Cheddar, American, blue, parmesan, romano and mozzarella.

Cream Powders – Sweet cream, sour cream and cream cheese.

Dairy Specialty Ingredients - Whip topping base, baker's cheese powder, yogurt powder and custom blends.

Fat Products – Butter, AMF and confectionery blends.

Lactose Powders - 100 mesh, 200 mesh, 80 mesh and edible lactose (unground). Packaged in 25 kg heatsealed, multi-wall kraft paper bags with a polyethylene bag liner.



Milk Powders – Nonfat dry milk (NDM), skimmed milk powder (SMP), whole milk powder (WMP), buttermilk powder, casein (acid and rennet) and caseinates.

Whey Ingredients - Whey powders, sweet whey powder, acid whey powder, deproteinized whey powder (permeate), demineralized whey powder, delactosed whey powder, whey protein concentrates (WPC 34 and WPC 80), whey protein isolate (WPI) and whey protein hydrolysates.

Milk Protein Ingredients – Milk protein concentrates (MPC 56, MPC 70 and MPC 80) and milk protein isolates (MPI).

## **Contact Information**

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