

MCT Dairies, Inc.

MCT Dairies, Inc. is a supplier of quality cheeses and dairy ingredients to both international and domestic markets. The Millburn, New Jersey-based dairy distributor and manufacturer was established more than 25 years ago.

MCT Dairies provides an extensive line of U.S. dairy products to over 15 countries in Asia, the Middle East, Latin America and Europe. The company is building on its 10-plus years of dairy export experience with ongoing growth in Latin American and Asian markets, including Korea and China, according to Bruce Fleischhacker, business development manager.

Positioned as a single-source supplier, MCT Dairies offers customer service and technical support "that responds quickly to the most demanding requirements," Fleischhacker says. The sales and sourcing staff at MCT Dairies has more than 100 years of combined dairy experience with cheese manufacturing, natural cheese, dairy by-products, milk proteins, analog cheese, reduced/low-fat cheese, processed cheese, butterfat and other dairy applications.

A wide range of U.S.-sourced cheeses and dairy ingredients are available to MCT Dairies' export customers. Products are exported for industrial, dairy processing, manufacturing, cut-and-wrap and food service applications. Available in traditional as well as organic and kosher-certified versions, the line includes natural American and Italian-style cheeses, butter products, dairy blends and milk powders.

MCT Dairies operations include a contract packaging operation, Bella Pak. Based in Appleton, Wisconsin, the Bella Pak subsidiary grates, dries and packages parmesan, romano and asiago products for export.

"Our goal is to supply customers with the highest quality specialized formulations and products available, and at competitive prices," says Fleischhacker. He notes

the products exported by MCT Dairies are sourced and delivered with a goal to meet and exceed customer expectations.

"MCT has become the outsourcing export, logistics and documents department for numerous U.S.-based manufacturers and marketers," Fleischhacker continues. As a result, dairy suppliers are able to focus on manufacturing and product quality while MCT handles export sales, documentation and distribution.

The firm's in-depth understanding of world dairy markets, products and pricing allows it to assist customers in product development and alternative ingredient sourcing. MCT Dairies also helps customers control cost through inventory management and its ability to hedge purchases on the dairy futures market. "We are adept market economists, helping to assure supply and price for our customers," Fleischhacker says. (For more information on dairy futures see the June 2008 issue of [USDECNews](#)).

"There has been a paradigm shift in the global food marketplace. We are seeing a major convergence between world dairy product prices and the U.S. dairy markets," says Ken Meyers, president of MCT Dairies. "In the months to come we expect the U.S. to be the price setter for global dairy markets."

Cheese & Butter Products

MCT Dairies provides bulk, shredded, sliced, diced and grated cheeses along with cheese in consumer packaging. Cheeses in granular and powdered forms are also available.

Key U.S. cheese varieties exported by MCT Dairies include natural American cheeses (cheddar, colby, monterey jack), Italian-style hard grating cheeses (parmesan, romano and asiago) and processed cheeses. The company also offers U.S.-manufactured cream cheese, and blue, colby, edam, feta, gouda, gruyere and mozzarella cheeses.



U.S.-sourced butter products for export by MCT Dairies include anhydrous milkfat, bulk butter, butter blends, concentrated milkfat, confectionery blends and consumer-sized packaged butter.

Dairy Ingredient Products

MCT Dairies offers standard and customized dairy ingredients to suit all types of applications and requirements. Depending on customer needs, product characteristics may include a specific flavor profile, texture, shelf stability requirement, or an associated cost savings.

Leading manufacturers provide the MCT Dairies' export line of agglomerated, instantized, spray and roller dried milk products made from U.S. dairy products. Products include buttermilk powder, casein/caseinate, cream powders, milk protein concentrate (MPC), skimmed milk powder (SMP) and whole milk powder (WMP). U.S.-sourced whey and whey products include lactose, reduced lactose whey, reduced minerals whey, sweet whey and whey protein concentrate (WPC).

The export firm also supplies specialty ingredients formulated with U.S. dairy products, including confectionery blends, dry dairy blends (milk, whey and other ingredients), ice cream mix, milk replacer, non-dairy creamers, nutraceutical blends and nutritional mixes.

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