

U.S. Exports of Dairy Products - Value - Mixed Units

V-3/4

| | | \$ 000 | | | | | | | | |
|------------|------------------------------|-----------|-------------|-----------|-------------|-------------|-------------|-------------|-------------|-----------|
| | | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| | Fluid Milk & Cream | \$38,059 | \$41,052 | \$44,286 | \$60,056 | \$65,117 | \$52,511 | \$72,648 | \$84,711 | \$13,933 |
| 04011 | Milk & Cream, <1% Fat | \$2,926 | \$2,329 | \$3,357 | \$2,976 | \$3,270 | \$3,238 | \$5,163 | \$4,312 | \$846 |
| 04012 | Milk & Cream, <6% Fat | \$27,135 | \$26,926 | \$27,515 | \$34,446 | \$37,548 | \$40,290 | \$58,331 | \$72,586 | \$11,227 |
| 04013 | Milk & Cream, >6% Fat | \$7,998 | \$11,797 | \$13,414 | \$22,634 | \$24,299 | \$0 | \$0 | \$0 | \$0 |
| 04014 | Milk & Cream, 6-10% Fat | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,061 | \$679 | \$1,751 | \$550 |
| 04015 | Milk & Cream, >10% Fat | \$0 | \$0 | \$0 | \$0 | \$0 | \$7,922 | \$8,475 | \$6,062 | \$1,310 |
| | Cond. & Evap. Milk | \$45,435 | \$42,853 | \$23,867 | \$65,721 | \$43,126 | \$46,057 | \$112,018 | \$48,088 | \$5,195 |
| 040291 | Milk & Cream, Cntd NSW | \$16,200 | \$26,473 | \$12,286 | \$52,512 | \$25,146 | \$20,637 | \$26,640 | \$25,982 | \$2,147 |
| 040299 | Milk & Cream, Cntd SWT | \$29,235 | \$16,380 | \$11,581 | \$13,209 | \$17,980 | \$25,420 | \$85,378 | \$22,106 | \$3,048 |
| | Butter & Milkfat | \$111,633 | \$271,656 | \$80,581 | \$202,105 | \$259,468 | \$172,506 | \$354,431 | \$281,096 | \$18,456 |
| 04051 | Butter | \$93,908 | \$238,233 | \$61,424 | \$158,139 | \$231,031 | \$159,334 | \$308,517 | \$235,810 | \$12,164 |
| 04052 | Dairy Spreads | \$1,655 | \$2,712 | \$2,286 | \$1,408 | \$2,077 | \$4,020 | \$2,216 | \$2,059 | \$266 |
| 04059 | Milkfts/Oils, Nesoi | \$16,070 | \$30,711 | \$16,871 | \$42,558 | \$26,360 | \$9,152 | \$43,698 | \$43,227 | \$6,026 |
| 0406 | Cheese | \$388,028 | \$569,267 | \$430,239 | \$693,589 | \$959,295 | \$1,111,040 | \$1,354,675 | \$1,704,948 | \$236,407 |
| 04021 | Nonfat Dry Milk | \$863,923 | \$1,379,462 | \$517,678 | \$1,035,308 | \$1,446,851 | \$1,346,093 | \$2,050,030 | \$2,106,613 | \$193,889 |
| | Dry Milk & Cream | \$24,122 | \$105,035 | \$47,053 | \$127,580 | \$57,440 | \$49,788 | \$126,210 | \$188,933 | \$17,715 |
| 040221 | NFDM, >1.5% Fat | | | | | | | | | |
| 040229 | Milk & Cream, >1.5% Fat | | | | | | | | | |
| | Whey | \$759,890 | \$610,542 | \$500,969 | \$721,348 | \$878,260 | \$983,634 | \$1,210,042 | \$1,284,005 | \$154,411 |
| 04041005 | Whey Protein Concentrate (1) | \$234,818 | \$157,790 | \$154,150 | \$210,600 | \$208,269 | \$232,961 | \$255,823 | \$286,082 | \$34,207 |
| 350220 | Milk Albumin (2) | \$83,321 | \$94,502 | \$90,200 | \$118,114 | \$163,499 | \$182,481 | \$244,518 | \$276,273 | \$44,388 |
| 0404100850 | Modified Whey NESOI (3) | \$44,450 | \$41,863 | \$26,114 | \$38,651 | \$68,850 | \$117,516 | \$123,924 | \$136,024 | \$15,391 |
| 0404102000 | Fluid Whey | \$4,608 | \$1,523 | \$1,781 | \$1,084 | \$660 | \$3,507 | \$14,289 | \$17,916 | \$3,096 |
| 0404104000 | Dry Whey (4) | \$295,437 | \$203,966 | \$153,438 | \$248,136 | \$307,535 | \$315,012 | \$404,621 | \$371,635 | \$38,723 |
| 04049 | Nat. Mk. Pro. NESOI (5) | \$97,256 | \$110,898 | \$75,286 | \$104,763 | \$129,447 | \$132,157 | \$166,867 | \$196,075 | \$18,606 |



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| | | \$ 000 | | | | | | | | 2 Mth. |
|------------|--------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------|
| | | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| 210500001 | Ice Cream | \$57,929 | \$57,355 | \$59,488 | \$75,691 | \$90,056 | \$125,638 | \$176,704 | \$186,599 | \$24,305 |
| | Cultured Products | \$46,417 | \$49,392 | \$24,873 | \$38,562 | \$113,536 | \$146,040 | \$76,373 | \$73,191 | \$8,230 |
| 04031 | Yogurt | \$12,532 | \$12,723 | \$15,344 | \$24,719 | \$29,454 | \$31,417 | \$35,822 | \$40,020 | \$5,723 |
| 04039 | Buttermilk | \$33,885 | \$36,669 | \$9,529 | \$13,843 | \$84,082 | \$114,623 | \$40,551 | \$33,171 | \$2,507 |
| | Casein | \$40,139 | \$61,681 | \$22,146 | \$19,139 | \$25,007 | \$23,171 | \$26,569 | \$29,261 | \$3,259 |
| 35011 | Casein | \$8,556 | \$25,586 | \$10,514 | \$5,129 | \$5,320 | \$8,261 | \$9,788 | \$7,519 | \$728 |
| 3501902 | Casein Glues | \$4,771 | \$7,295 | \$3,914 | \$3,175 | \$4,294 | \$3,992 | \$5,741 | \$4,895 | \$704 |
| 3501906 | Csnts. & Casein D. | \$26,812 | \$28,800 | \$7,718 | \$10,835 | \$15,393 | \$10,918 | \$11,040 | \$16,847 | \$1,827 |
| | Lactose | \$303,907 | \$182,857 | \$142,280 | \$257,007 | \$384,813 | \$580,204 | \$574,151 | \$507,651 | \$54,017 |
| 170211 | Lactose, Anh>99%Sld | \$156,524 | \$96,944 | \$83,946 | \$156,498 | \$234,755 | \$329,571 | \$373,871 | \$333,482 | \$39,414 |
| 170219 | Lactose, Sld, NESOI | \$147,383 | \$85,913 | \$58,334 | \$100,509 | \$150,058 | \$250,633 | \$200,280 | \$174,169 | \$14,603 |
| | Other Dairy Products | \$377,681 | \$448,733 | \$427,310 | \$464,097 | \$528,232 | \$581,953 | \$697,548 | \$754,002 | \$128,986 |
| 19011 | Infant Formula | \$87,568 | \$122,741 | \$122,055 | \$137,406 | \$163,399 | \$175,962 | \$247,571 | \$267,024 | \$47,876 |
| 190190302 | Malted Milk | \$3,127 | \$1,726 | \$1,938 | \$2,609 | \$2,020 | \$1,729 | \$4,513 | \$1,060 | \$126 |
| 190190304 | Articles of Milk & Cream | \$15,845 | \$17,708 | \$14,816 | \$18,114 | \$21,589 | \$26,634 | \$29,373 | \$45,325 | \$6,174 |
| 19019095 | Fd Pr, Fl/Dairy/St | \$137,821 | \$146,475 | \$127,749 | \$119,083 | \$138,731 | \$145,928 | \$144,782 | \$127,636 | \$20,905 |
| 22029015 | Milk Based Drinks | \$17,905 | \$32,770 | \$37,431 | \$39,640 | \$38,336 | \$41,081 | \$57,782 | \$79,779 | \$13,295 |
| 1901902500 | Ready-to-Eat Puddings | \$58,769 | \$60,801 | \$69,928 | \$86,726 | \$96,000 | \$93,609 | \$84,962 | \$81,095 | \$12,386 |
| 1905909060 | Pizza and Quiche | \$56,646 | \$66,512 | \$53,393 | \$60,519 | \$68,157 | \$97,010 | \$128,565 | \$152,083 | \$28,224 |
| | Total Dairy Value | \$3,057,163 | \$3,819,885 | \$2,320,770 | \$3,760,203 | \$4,851,203 | \$5,218,637 | \$6,831,400 | \$7,249,098 | \$858,806 |

(1) Includes WPC34 through WPC80

(2) Includes Whey Protein Isolate

(3) Includes Reduced Lactose and Demineralized Whey

(4) Includes Sweet Whey and Whey Permeate

(5) Includes Milk Minerals